

# THE CHANGE ORDER

The Official Newsletter of the  
**American Society of Professional Estimators**  
**Garden State Chapter 26**

Circulated to members of ASPE Garden State Chapter 26 – January 2011

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## JANUARY MEETING

Our next meeting is scheduled for **Tuesday, January 25<sup>th</sup>**. Our guest speaker will be **Joseph S. Fattore, A.I.A., IMI Mid-Atlantic Director, who will be speaking on the topics of “An Introduction to Rain Screens”** see below for more information.

Cocktails and hors d'oeuvres will be served at 6:00pm and our dinner meeting will begin at 7:00pm. The meeting will be held in a private room on the lower level of **Pal's Cabin, located at 265 West Prospect Avenue, West Orange, NJ** on the corner of Eagle Rock Road & Prospect Avenue, just north of I-280. Pal's phone number is (973) 731-4000.

## PRESIDENT'S MESSAGE

Happy New Year! Please welcome and support Peter Ruffini as the new chapter president. Peter will do a great job and has a good support system with the current board of directors. If you missed the holiday party, I announce that I accepted an offer in Rochester NY with Billitier Electric. I would like to thank the membership, it was an honor and pleasure serving as your chapter president. I will miss the camaraderie and education of our monthly meetings!

Respectfully Submitted,

Paul R. Calvacca  
Past President  
ASPE Garden State Chapter No.26

## JANUARY'S GUEST SPEAKER



**Joseph S. Fattore, A.I.A.**, IMI Mid-Atlantic Director

Joe has over 25 years of experience in architecture, construction, and sales, and has been a Registered Architect since 1995. He received his Bachelor of Architecture degree from Temple University in 1991. He has worked for a diverse list of firms in the Greater Philadelphia area including Stone and Webster Engineering, Westfield Preservation Consultants, Daroff Design, Spitz Incorporated, and EwingCole typically as a Project Architect/Designer. Likewise his project experience is equally diverse and includes Nuclear Power Plants such as Nine Mile Island in New York; Historic restoration work; themed restaurants, hotels and casinos in Florida, California, and Las Vegas; Planetariums and immersive experiences both domestic and international; and “Racinos” and sporting arenas while at EwingCole. This diverse background, work experience, and professional network greatly serve and strengthen my current position as the Director of Market Development and Technical services for the International Masonry Institute.

### **An Introduction to Rain Screens:**

This one hour presentation is an introduction to the basics in rain screen theory, technology and products. It begins with a brief overview of the history of wall construction and theory and then quickly moves into the various manufacturers and their components, details, cost, and design possibilities. Some recently completed projects will also be highlighted.

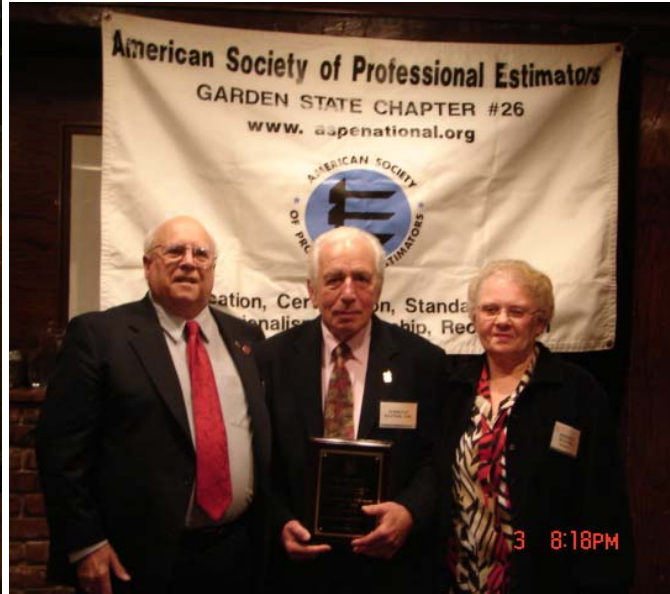
Some of the learning objectives are:

- What is a Rain Screen?
- How are earlier cavity masonry wall rain screens the same and different from the newer products?
- How and why are they used?
- Who are some of the manufacturers and how are they similar and different?
- What are some of the cost?
- The importance of using a qualified and experienced contractor?
- IMI technical support available when working with Rain Screens?

## December's Meeting AKA The Holiday Party



Bill Manfredonia presented Jerry Ratner the award for estimator of the year



Paul Calvacca presented Walter Hagar the presidential award for 23 years of service as our treasure.

Thank you Walter for all the work you do for our chapter!





Bill Manfredonia receives his 35 year service pin.



Vince Catania receives his 10 year service pin.



Peter Ruffini accepts the presidential gavel.

**Let the party begin!**



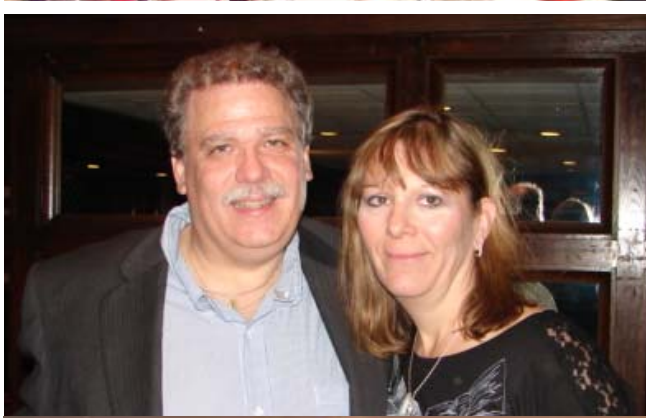
I feel good!



Cha Cha Cha









**Signal no evil, see no evil, shout no evil**



**What happened?**



## CHAPTER NEWS

We are always on the look out for help and new ideas, if you are a member and would like to get involved please ask a board member at the next meeting.

I would like to thank the following members for donating and supporting our chapter: Walter Hager, David Imhoff and Buck Lawrence and everyone for purchasing 50/50 tickets at the membership meetings.

Walter Hager has new nametags for everyone. Wear them with pride but take them off before you leave, otherwise Walter won't be able to give them to you at the next meeting.

Our chapter web site has been reactivated. Please visit us at [www.aspe26.com](http://www.aspe26.com) and feel free to bring new ideas or constructive criticism to our next dinner meeting.

Please consider sponsoring our website. The cost for members is only \$20 and \$50 nonmembers. We will post your business card or other graphics for one year.

**IN THE BEGINNING THERE WAS AN ESTIMATE**

**“If one of you decides to build a tower, will he not first sit down and calculate the outlay to see if he has enough money to complete the project. He will do that for fear of laying the foundation and then not being able to complete the work; at which time, all who saw it would then jeer at him saying, that man began to build what he could not finish.” Luke 14/25-33**

Quote furnished by Mr. David Imhoff

**MEETING SCHEDULE**

|                           |                                                                          |
|---------------------------|--------------------------------------------------------------------------|
| <b>Jan. 25, 2010</b>      | <b>Joseph S. Fattore</b>                                                 |
| <b>Feb. 22, 2010</b>      |                                                                          |
| <b>Mar. 22, 2010</b>      |                                                                          |
| <b>Apr. 26, 2010</b>      |                                                                          |
| <b>May 24, 2010</b>       |                                                                          |
| <b>June 28, 2010</b>      |                                                                          |
| <b>July</b>               | <b>No meeting</b>                                                        |
| <b>August</b>             | <b>No meeting</b>                                                        |
| <b>September 27, 2010</b> |                                                                          |
| <b>October 25, 2010</b>   | -                                                                        |
| <b>November 22, 2010</b>  |                                                                          |
| <b>December 2010</b>      | <b>Holiday party&amp; awards dinner (spouses and guests are welcome)</b> |

**Future Guest Speakers**

We are always on the lookout for guest speakers. Suggestions for program topics and individual speakers are encouraged. If you have any ideas or individual names to share, please don't hesitate to contact Peter Ruffini.

# CERTIFICATION

Congratulations to James Ratty our newest CPE!

Buck Lawrence, CPE, is the man to talk to regarding certification for Chapter 26 members. Any member interested in learning how to enter the next Certification Program cycle should contact Buck directly at (914) 443-5538 or email [blawrence@tishman.com](mailto:blawrence@tishman.com)

## Membership

All members are welcome to attend board meetings. Meetings are held the first Thursday of each month. Contact Bill Manfredonia if there is a certain topic you would like to discuss. Please submit it to him at least 24 hours prior to the meeting. All ideas are welcome.

Although our membership continues to grow, please make it your goal to bring in prospective members to our meetings. Guests can attend up to three meetings. First time guests are no longer eligible to receive complementary dinner from the Chapter.

Should you know a member who is not receiving this publication, please contact me at [info@aspe26.com](mailto:info@aspe26.com) with his or her contact information and e-mail address and I will gladly have them added to the distribution list.

## Chapter No. 26 Board Members

|                                     |                  |
|-------------------------------------|------------------|
| President                           | Peter Ruffini    |
| Past President                      | Bill Manfredonia |
| 1 <sup>st</sup> V.P.                | Jeff Senholzi    |
| 2 <sup>nd</sup> V.P.                | James Ratty      |
| 3 <sup>rd</sup> V.P./ Program Chair | Michael Zingaro  |
| Secretary                           | Nancy Imhoff     |
| Treasurer                           | Walter Hager     |
| Membership Chair                    | Phil Drill       |
| Certification Chair                 | Buck Lawrence    |
| Communications Chair                | Jeff Senholzi    |
| Director                            | David Imhoff     |
| Director / Past President           | Paul Calvacca    |

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Sponsored ads should be submitted by a member of the ASPE with all the relevant information. So, if you want to advertise your company, hire someone, or you want to be hired, please let me know at [info@aspe26.com](mailto:info@aspe26.com).

**Remember to help your fellow members by networking!**