

# THE CHANGE ORDER

The Official Newsletter of the  
**American Society of Professional Estimators**  
**Garden State Chapter 26**

Circulated to members of ASPE Garden State Chapter 26 ----- June 2010

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## JUNE MEETING

Our next meeting is scheduled for **Tuesday, June 22<sup>nd</sup>**. Cocktails and hors d'oeuvres will be served at 6:00pm and our dinner meeting will begin at 7:00pm. The meeting will be held in a private room on the lower level of **Pal's Cabin, located at 265 West Prospect Avenue, West Orange, NJ** on the corner of Eagle Rock Road & Prospect Avenue, just north of I-280. Pal's phone number is (973) 731-4000.

## PRESIDENT'S MESSAGE

I would like to thank Robert Hedinger Esq. of Hedinger & Lawless L.L.C. for being our May guest speaker and educating us on "New Jersey Construction Law Recent Developments & Current Trends". Robert gave out very informative binders documenting some construction case law. Some of the topics covered were "Prompt Payment Act", "NJ Construction Lien Law", "Arbitration/Mediation" and others. I found this to be a very educational meeting and I hope Robert will visit us again. Next months meeting we will be taking nominations for "Estimator & Contractor" of the year, we will also be voting on the national budget and by-laws. Bill Manfredonia and I will be carrying these votes to the national convention in Texas held in July. I hope to see you at our next meeting!

Respectfully Submitted,

Paul R. Calvacca  
President  
ASPE Garden State Chapter No.26



PAUL R. CALVACCA  
Estimator

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**May 25<sup>th</sup>. guest speaker:**

Robert Hedinger, Esq.

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Robert Hedinger is one of the founding members of Hedinger & Lawless L.L.C., a ten attorney law firm with offices in Florham Park, New Jersey and Manhattan. H&L specializes in representing those involved in the construction industry and is one of the leading construction boutiques in the New Jersey / New York metropolitan area. The firm was founded 16 years ago and has generated many reported decisions concerning construction issues.

Mr. Hedinger has been practicing construction law for over 25 years. He is a graduate of Rutgers University School of Law and also has a Civil and Environmental Engineering degree from New Jersey Institute of Technology. Before turning to the legal profession, Mr. Hedinger worked as a consulting engineer and earned his Professional Engineering and Professional Planner licenses in the State of New Jersey. Thus, he brings practical experience and technical acumen to legal engagements. Mr. Hedinger is a regular contributor to industry publications and lectures frequently to industry groups and organizations. He has served as general counsel to the New Jersey Institute of Technology Alumni Association and to the New Jersey Chapter of the International Society for Pharmaceutical Engineering. He has been counsel of record in a number of significant legal cases affecting the construction industry, including a matter wherein the New Jersey Supreme Court established the standard of review of arbitration awards in construction and other matters.

**May Meeting**



Robert Hedinger Esq. and Paul R. Calvacca Chapter President

## CHAPTER NEWS

We are raising funds to send Bill Manfredonia and Paul Calvacca, to the 2010 ASPE national convention in Grape Vine Texas to promote NYC Chapter #10 & Garden State Chapter #26 co-hosting the 2013 American Society of Professional Estimators National Convention hopefully to be held at Crystal Springs in Vernon New Jersey. I would like to thank the following members for donating towards this effort: Walter Hager, David Imhoff and Buck Lawrence, we held a 50/50 at the May membership meeting.

And the winning number for the 50/50 was



Vijay Patel.

Vijay donated the winnings to the chapter for the cause.  
Congratulations Vijay and thank you for supporting our chapter!

If you would like to help by contributing to this cause please contact Walter Hager or see him at the next meeting on June 22nd.

Walter Hager has new nametags for everyone. Wear them with pride but take them off before you leave, otherwise Walter won't be able to give them to you at the next meeting.

Our chapter web site has been reactivated. Please visit us at [www.aspe26.com](http://www.aspe26.com) and feel free to bring new ideas or constructive criticism to our next dinner meeting.

Please consider sponsoring our website. The cost for members is only \$20 and \$50 nonmembers. We will post your business card or other graphics for one year.

### IN THE BEGINNING ...THERE WAS AN ESTIMATE

**“If one of you decides to build a tower, will he not first sit down and calculate the outlay to see if he has enough money to complete the project. He will do that for fear of laying the foundation and then not being able to complete the work; at which time, all who saw it would then jeer at him saying, that man began to build what he could not finish.” Luke 14/25-33**

Quote furnished by Mr. David Imhoff

## MEETING SCHEDULE

Jan. 26, 2010	<del>Vincent Foti CPA, Topic: Organization filings (503C) and construction related issues. Also the swearing in of the new board members. (spouses &amp; guests are welcome)</del>
Feb. 23, 2010	<del>Mark Izsa, STI Firestop</del>
Mar. 23, 2010	<del>Bill Voehringer of North Jersey Copy and Technographics to talk about Sub Hub</del>
Apr. 27, 2010	<del>Lou Weiss, Owners Representative</del>
May 25, 2010	<del>Robert Hedinger Esq.</del>
June 22, 2010	<del>Budget, By-laws &amp; Nominations for Estimator &amp; Contractor of the year</del>

## Future Guest Speakers

We are always on the lookout for guest speakers. Suggestions for program topics and individual speakers are encouraged. If you have any ideas or individual names to share, please don't hesitate to contact David Imhoff.

## CERTIFICATION

Congratulations to Mike Inga our newest CPE!

Buck Lawrence, CPE, is the man to talk to regarding certification for Chapter 26 members. Any member interested in learning how to enter the next Certification Program cycle should contact Buck directly at (914) 443-5538 or email [blawrence@tishman.com](mailto:blawrence@tishman.com).

## Membership

All members are welcome to attend board meetings. Meetings are held the first Thursday of each month. Contact Bill Manfredonia if there is a certain topic you would like to discuss. Please submit it to him at least 24 hours prior to the meeting. All ideas are welcome.

Although our membership continues to grow, please make it your goal to bring in prospective members to our meetings. Guests can attend up to three meetings. First time guests are no longer eligible to receive complimentary dinner from the Chapter.

Should you know a member who is not receiving this publication, please contact me at [info@aspe26.com](mailto:info@aspe26.com) with his or her contact information and e-mail address and I will gladly add them to the distribution list.

## Chapter No. 26 Board Members

President	Paul Calvacca
Past President	Bill Manfredonia
1 <sup>st</sup> V.P.	Andrew Dempsey
2 <sup>nd</sup> V.P.	Vincent Catania
3 <sup>rd</sup> V.P.	Peter Ruffini
Secretary	Nancy Imhoff
Treasurer	Walter Hager
Program Director	David Imhoff
Membership Chair	Phil Drill
Certification Chair	Buck Lawrence
Director	Michael Zingaro
Director	Jeff Senholzi

## Special Thanks to Our Sponsors

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## HELP WANTED and ADVERTISEMENTS

Sponsored ads should be submitted by a member of the ASPE with all the relevant information. So, if you want to advertise your company, hire someone, or you want to be hired, please let me know at [info@aspe26.com](mailto:info@aspe26.com).

**Remember to help your fellow members by networking!**