

THE CHANGE ORDER

The Official Newsletter of the
American Society of Professional Estimators
Garden State Chapter 26

Circulated to members of ASPE Garden State Chapter 26 – May 2011

MARCH MEETING

Our next meeting is scheduled for **Tuesday, May 24**. Our guest speaker will be **Ken D'Amato, Account Executive, NY Metro who will be speaking on the topic of "BIM"** see below for more information. Cocktails and hors d'oeuvres will be served at 6:00pm and our dinner meeting will begin at 7:00pm. The meeting will be held in a private room on the lower level of **Pal's Cabin, located at 265 West Prospect Avenue, West Orange, NJ** on the corner of Eagle Rock Road & Prospect Avenue, just north of I-280. Pal's phone number is (973) 731-4000.

PRESIDENT'S MESSAGE

I wish to thank Carmen Rainieri for his excellent presentation last month on the needs and requirements for "LEED" in today's construction industry, as well as the impact this has on the estimating community.

At our dinner meeting scheduled for Tuesday, 5/24, the ballots will be tallied up by Richard Lemere and his committee for presentation to the members. Please join me in welcoming the newly elected board members.

The official swearing in of the newly elected board members will take place at our June meeting.

Respectfully Submitted,
Peter Ruffini CPE
President
ASPE Garden State Chapter No.26

MAY GUEST SPEAKER

Ken D'Amato, Account Executive, NY Metro

Ken brings over 20 years of experience in sales and customer service within the software and digital technology industry. This has included many years of providing solutions specifically for the architecture, engineering, and construction industry. At Microdesk, he continues to apply his expertise by assisting our AECO clients in the New York City and Long Island region with developing BIM strategies and tactics using the latest technology solutions.

Prior to joining Microdesk, Ken was a Senior Sales Executive with IMAGINiT, an AECO design technology consulting firm. He also previously served as a Vice President for Architecture and Engineering Solutions with New York Business Systems and as a sales executive with BOXX Technologies, Carr/XEROX Business Systems, and Xerox Global Services.

Ken studied at SUNY at Delhi and Clemson University, and holds an Associates Degree in Engineering Science.

Building Information Modeling (BIM)

- **Software:**
usa.autodesk.com/ [Bentley Beck Technology](#) [Vectorworks](#)
- **3rd Party Software**
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- **Information**
[BIM Forum](#) [BuildingSMART Alliance](#)

April Meeting



Carmen Rainieri and Peter Ruffini

CHAPTER NEWS

Please welcome Glenn Selover our newest chapter member!

We are always on the look out for help and new ideas, if you are a member and would like to get involved please ask a board member at the next meeting.

Walter Hager has new nametags for everyone. Wear them with pride but take them off before you leave, otherwise Walter won't be able to give them to you at the next meeting.

Our chapter web site has been reactivated. Please visit us at www.aspe26.com

Please consider sponsoring our newsletter and website. The cost for members is only \$20 and \$50 for nonmembers. We will post your business card or other graphics for one year.

IN THE BEGINNING THERE WAS AN ESTIMATE

“If one of you decides to build a tower, will he not first sit down and calculate the outlay to see if he has enough money to complete the project. He will do that for fear of laying the foundation and then not being able to complete the work; at which time, all who saw it would then jeer at him saying, that man began to build what he could not finish.” Luke 14/25-33

Quote furnished by Mr. David Imhoff

MEETING SCHEDULE

Jan. 25, 2010	Joseph S. Fattore
Feb. 22, 2010	Paul Watson, “Industrial Hygiene Services”
Mar. 22, 2010	David Kennedy, “Social and Business networking, employment and your next job”
Apr. 26, 2010	Carmen Rainieri, “LEED in pricing of a project”
May 24, 2010	Ken D'Amato, “BIM”
June 28, 2010	
July	No meeting
August	No meeting
September 27, 2010	
October 25, 2010	
November 22, 2010	
December 2010	Holiday party& awards dinner (spouses and guests are welcome)

Future Guest Speakers

We are always on the lookout for guest speakers. Suggestions for program topics and individual speakers are encouraged. If you have any ideas or individual names to share, please don't hesitate to contact Peter Ruffini.

CERTIFICATION

Congratulations to Rob Sililia our newest CPE!

We currently have one member from chapter 26, Jeff Senholzi in the pipeline and one member applying for the next cycle.

Buck Lawrence, CPE, is the man to talk to regarding certification for Chapter 26 members. Any member interested in learning how to enter the next Certification Program cycle should contact Buck directly at (914) 443-5538 or email blawrence@tishman.com

Membership

All members are welcome to attend board meetings. Meetings are held the first Thursday of each month. Contact Bill Manfredonia if there is a certain topic you would like to discuss. Please submit it to him at least 24 hours prior to the meeting. All ideas are welcome.

Although our membership continues to grow, please make it your goal to bring in prospective members to our meetings. Guests can attend up to three meetings. First time guests are no longer eligible to receive complimentary dinner from the Chapter.

Should you know a member who is not receiving this publication, please contact me at info@aspe26.com with his or her contact information and e-mail address and I will gladly have them added to the distribution list.

Chapter No. 26 Board Members

President	Peter Ruffini
Past President	Bill Manfredonia
1 st V.P./ Communications Chair	Jeff Senholzi
2 nd V.P.	James Ratty
3 rd V.P.	Michael Zingaro
Secretary	Nancy Imhoff
Treasurer	Walter Hager
Membership Chair	Phil Drill
Certification Chair	Buck Lawrence
Director	David Imhoff
Past President, Newsletter & Website	Paul Calvacca
Program Chair	Peter Ruffini

Employment Opportunities

Several construction positions to fill in the New York City area.

Do you know anyone who fits below?

1. Project Manager in Southern, NJ who has Utility experience.
2. Sr. Accountant for a firm in Northern NJ
3. A Project Accountant for NYC.

Know anyone looking? Have them send their resume to me at kennedyhr@yahoo.com.

We are looking for an estimator who can do take offs for painting / paperhanging only

parts. We get most of our bid requests via e-mails. the prints are also e-mailed, therefore the estimator will need to be equipped to read the prints on the computer. If you have any suggestions and /or recommendations please forward them to me. Fax: 732-634-5015 Attn.: Kathleen Andrechick

I have a client that urgently needs a hands-on Electrical Superintendent for a 2 year project in Staten Island.

The Electrical Superintendent will need to be experienced in installation of power, lighting, fire alarm, telecommunication, audiovisual and state of the art security systems for a new 5 story building.

If you know anyone that fits these requirements and that is in the job market, please have them contact me.

Thank you, Lisa Kalus lisa@lisakalus.com

KIMMEL & ASSOCIATES:

1) Mechanical Contractor located in Cambridge , Ma. (close suburb to Boston).

Seeking a MEP Prefabrication/BIM Manager. Will have 3+ years experience in the Mechanical Contracting industry. Experience in BIM, coordination drawings and prefabrication fro HVAC, plumbing and fire protection in commercial buildings using autoCAD and Navisworks. This individual will work with project teams in both the office and project site environment. 3D modeling experience a must. Manage staff of 4-5 CADD Operators and 2-3 prefabrication shop foremen. Will report to Director of Operations.

2) Mechanical Contractor located in Devens, Ma. (about 30 miles west of Boston).

Seeking an Estimator who specializes in Piping and Plumbing. Solid understanding of contract specifications and drawings. Ability to determine scope of work and required content of a complete estimate. Ability to analyze data on the factors that impact costs and evaluate projects with actual costs. Strong computer skills (Excel, Outlook and Computerized Estimating program, Quote Express.)

3) Mechanical Contractor located in Rockland, Ma. (15 miles from Boston).

Seeking an Estimator/Project Manager who specializes in Sheet Metal. It's very important that the candidate has experience with the estimating software, Quote Express. The company is a small to midsize company that works in the commercial sector.

Please send all resumes to rweinman@kimmel.com. I can be reached at 828-251-9900 x541.

Delta Construction Partners

The construction industry continues to slowly recover in 2011. Delta Construction Partners currently represents more than 45 senior management construction positions from the leading General and Electrical Contractors in the Nation.

Please review the new career opportunities below and let us know if you have an interest in pursuing a new career opportunity.

EL - Estimator (Industrial) (Oklahoma, Tulsa) - NEEDED ASAP!

[GC - Business Development \(Florida\)](#)

[EL – Project Manager \(Florida\)](#)

[EL - Senior Estimator \(New York\)](#)

[EL – Superintendent \(Georgia\)](#)

[EL - Vice President / Branch Manager \(New York\)](#)

[MECH – Sr. Estimator – Piping \(Texas\)](#)

[VP - Construction Operations \(Oregon\)](#)

[EL – Estimator – Industrial \(Texas\)](#)

[EL - Operations / Branch Manager \(Midwest\)](#)

[EL – Sr. Project Manager – Pipeline/Utility \(Illinois\)](#)

[EL - Superintendent \(Hospitals\) \(Midwest\)](#)

[EL - Chief Estimator - \(Florida\)](#)

[EL - Industrial Senior Project Manager \(Oklahoma\)](#)

[EL - Senior Project Manager \(Florida\)](#)

[EL - Industrial Vice President \(Midwest\)](#)

[EL - VP Business Development \(Florida\)](#)

[GC - Business Development Manager \(Illinois\)](#)

[EL - Ops / Division Manager \(Industrial\) \(Ohio\)](#)

[EL - Estimator \(Entry Level\) \(Texas\)](#)

[EL - Chief Estimator \(Colorado\)](#)

[MECH - Estimator \(Texas\)](#)

[EL - Superintendent \(Colorado\)](#)

[EL- Service Business Development Manager \(Colorado\)](#)

[EL - Service Business Development Manager \(Commercial\) \(Georgia\)](#)

[EL – Chief Estimator \(New York\)](#)

[EL – Sr. Estimator / Industrial – Wastewater \(Florida\)](#)

[Director of Information Technology \(Florida\)](#)

[EL – Division Manager \(Florida\)](#)

[GC – Construction Project Director – Industrial \(Georgia\)](#)

If you know of a construction professional that may be qualified for any of the positions above, please forward their name and contact information to bob@deltaconstructionpartners.com. If we successfully place your referral we will donate a minimum of **\$1,000.00 to your chapter.**

Special Thanks to Our Sponsors

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Sponsored ads should be submitted by a member of the ASPE with all the relevant information. So, if you want to advertise your company, hire someone, or you want to be hired, please let me know at info@aspe26.com.

Remember to help your fellow members by networking!